

AGG International is a newsletter published by the law firm of Arnall Golden Gregory LLP. This issue shows the scope of AGG's international legal representations by attorneys across all practice groups at AGG.

International Footprint 2009–2010

In the past 16 months, AGG attorneys were engaged in at least 64 countries around the world. The firm's clients include businesses from around the world and dozens of U.S. companies doing business globally. The work involved a broad scope of legal matters evidencing the full-service capabilities of AGG's attorneys. International matters included:

- a global transaction in which a Luxembourg company with U.S. based management acquired companies in more than 30 countries;
- corporate acquisitions and joint ventures;
- real estate acquisition and finance;
- pharmaceutical patents, international trademark registration and licensing;
- Food and Drug Administration compliance for pharmaceutical and food production companies;
- outbound investment by U.S. clients;
- inbound investment by non-U.S. clients;
- economic development missions with local chambers of commerce;
- financing transactions;
- telecommunications network joint ventures;
- resort and hotel development;
- international tax and business structures;
- transfer pricing implementation;
- energy company transactions and projects—wind, solar and ethanol, including trans-loading facilities;
- cross-border litigation;
- Foreign Corrupt Practices Act, Office of Foreign Assets Control and trade sanctions compliance;
- export control compliance;
- international shipping; and
- international commercial arbitration.



To facilitate client business, AGG maintains one of the largest immigration law practices in the southeast. Here is a list of countries in which AGG attorneys operated in 2009–2010:

Antigua and Barbuda	Costa Rica	Hungary	Norway	Taiwan
Argentina	Croatia	India	Oman	Thailand
Australia	Czech Republic	Indonesia	Peru	The Netherlands
Austria	Denmark	Ireland	Philippines	Turkey
Bahamas	Dominican Republic	Israel	Portugal	Ukraine
Bahrain	Ecuador	Kazakhstan	Qatar	United Arab Emirates
Bermuda	El Salvador	Korea	Russia	United Kingdom
Brazil	France	Luxembourg	Singapore	Uruguay
British Virgin Islands	Germany	Malaysia	South Africa	Venezuela
Canada	Greece	Mauritius	Spain	Vietnam
Cayman Islands	Guatemala	Mexico	Sweden	
Chile	Honduras	New Zealand	Switzerland	
China	Hong Kong	Nicaragua	Syria	

AGG IN THE WORLD

German Team

Germany is the U.S.'s largest European trading partner, and AGG is a U.S. leader in German-oriented international business with a team of German-speaking attorneys with strong business and personal ties to the country.



The team works with German-oriented clients in a variety of industries and a myriad of legal disciplines, throughout the U.S. and globally. AGG attorneys [Andrew B. Flake](#), [Yonni Kim](#), [Teri A. Simmons](#), [Tycho H.E. Stahl](#) and [Wilhelm J. Ziegler](#) along with firm paralegals Daniel Balog, Sebastian Pohl, Regina York and a number of legal assistants are fluent in written and spoken German.

Recently, the team has focused much of its energy on the representation of automotive suppliers supporting the new Volkswagen facility in Tennessee, the establishment and support of renewable energy companies and the representation of German-owned companies in mergers and acquisitions. Click [here](#) to read more about AGG's recent Germany-based international business matters.

Israel Business Team

AGG is a national leader in developing international business ties between the U.S. and Israel via its Israel Business Team.

Over the past five years, AGG has developed an active Israel-focused practice, building commercial bridges between Israel and the U.S. With five AGG attorneys ([Shelly Rabinovitch](#)—a licensed Israeli lawyer, [Seth A. Cohen](#), [Alan G. Minsk](#), [Abe J. Schear](#), and [Philip G. Skinner](#)) regularly visiting Israel, the firm has successfully branded itself in Israel and has established credible relationships with Israeli companies and government agencies, an achievement complemented by the Hebrew-speaking ability of the team. Click [here](#) to read more about the Israel Business Team.

Israel Business Team Hosts College for All Event

The Israel Business Team recently hosted Shula Recanati, chairperson of [College for All](#), and Eitan Ben Eliahu, former commander of the Israeli Air Force.

College for All is an extremely creative and effective organization that assists in the education of talented Israeli children who are otherwise at risk due to their environment and/or economic circumstances. The success of this program has been remarkable, and Ms. Recanati gave an important talk at lunch (with about 30 guests) and at an evening session (with about 125 guests). Mr. Ben Eliahu eloquently spoke about the importance of education in Israel and how College for All has already been meaningfully impactful. Additionally, Mr. Ben Eliahu gave candid remarks about numerous foreign policy issues, lending a hands-on perspective to today's complicated issues. Before Ms. Recanati returned to Israel, she met with Ambassador Reda Mansour, Israel's Consul General to the southeast.

Be Aware of U.S. International Commerce Regulations and Sanctions



If you are engaged in international business or trade to any degree, including web portal and e-commerce accounts for customers and clients, you need to be aware of the web of regulation and trade sanctions in the world arena. AGG attorneys [Aaron M. Danzig](#) and [H. Bruce Jackson](#) have developed a comprehensive program for the Foreign Corrupt Practices Act, Office of Foreign Assets Control and other trade sanctions compliance, training and auditing. With U.S. government step-ups in enforcement, including pending litigation to financially reward whistle-blowers, companies doing any international-related business, including web-based e-commerce, should look closely at compliance in this area. Click [here](#) to read a detailed Client Alert.

Breaking News:

Immigration employer compliance auditing is on the rise. Click [here](#) to read an AGG Client Alert on recent changes in Immigration Law.

Glenn Hendrix Leads ABA International Delegation to Australia and New Zealand

Glenn P. Hendrix, AGG Managing Partner and Chair of the American Bar Association's (ABA) Section of International Law, led an ABA delegation to Australia and New Zealand during the week of February 8-12. U.S. Supreme Court Justice Antonin Scalia joined the 30-member delegation. Mr. Hendrix chaired a conference on "Cross-Border Collaboration, Convergence and Conflict: The Internationalization of Domestic Law and Its Consequences," a roundtable co-organized with the Australian Corporate Counsel Association and the leaders of Australian law firms on business law issues facing American and Australian companies doing business in the Asia-Pacific region. Other events included meetings with leaders of regional Australian bar associations regarding issues of common concern, including access to legal markets; a moot court demonstration at the University of Sydney Law School and meetings with the U.S. Ambassador to Australia, Jeffrey Bleich.

Teri Simmons Reappointed to Atlanta Sister Cities Commission

AGG Partner Teri A. Simmons serves as the Chair of the Atlanta Sister Cities Commission. On November 2, 2009, Ms. Simmons took the Oath of Office at City Hall. The Atlanta Sister Cities Commission governs Atlanta's relations with 18 sister cities, including exchange in the areas of economic development, culture, religion, medical aid and education. To learn more about the Atlanta Sister Cities Commission, please click [here](#).

AGG Closes Credit Facility for U.S. Arm of Indian Company

AGG attorneys Robert F. Dow, John L. Gornall, Jr., Joseph W. Hardy, Andrew J. Schutt, and Wilhelm J. Ziegler represented India-based software client NIIT (USA) Inc. in a new 10-million British pounds (14.4 million U.S. dollars) term loan facility from ICICI Bank UK PLC, including a currency and interest rate derivative agreement and inter-creditor arrangements with another ICICI Bank entity with loans currently outstanding to NIIT (USA), Inc.

AGG Gets International Arbitration Win for Chinese Company

AGG attorneys Kevin B. Getzendanner, Glenn P. Hendrix and Edward A. Marshall successfully obtained an emergency injunction through the International Centre for Dispute Resolution on behalf of AGG client Ningbo Hailun Musical Instruments Co., Ltd.— a Chinese piano

manufacturer. The emergency arbitrator's decision was based on a finding that Ningbo Hailun had a substantial likelihood of success on the merits of its fraudulent conveyance, Lanham Act, and Georgia Uniform Deceptive Trade Practices Act claims against its former American distributor, Hailun Distribution, LLC. This case was one of the first instances where emergency relief procedures were granted.

Grant Wilmer Represents AGG in India

AGG Partner J. Grant Wilmer, Jr. represented AGG on a visit to India with members of the Metro Atlanta Chamber of Commerce. The group visited key, carefully-selected Indian companies interested in doing business or expanding operations and investments in the U.S. The trip was described in an article that appeared in the *Atlanta Business Chronicle* titled, "India Companies Change U.S. Strategy." AGG has represented one of India's largest software companies in the U.S. since it established its U.S. headquarters in Atlanta in 1991. Click [here](#) to read the full article.

AGG Hosts Visiting International Law Firms

Maintaining solid relationships with law firms, patent associates and other professionals around the world enables AGG to deliver the precise team clients require to meet their international business needs. AGG frequently hosts visiting delegations from the AGG global network to provide in-house and client information exchange opportunities. In April and May AGG hosted delegations from the Paris-based firm Salans; the Zurich and Basel-based firm of Vischer and the Milan and Rome-based firm of Chiomenti Studio Legale.

In 2009 and 2010, AGG attorneys worked with Salans on closing the acquisition by an AGG client of companies in France, the Czech Republic, Turkey and Kazakhstan. Salans also represents Georgia Pacific in certain European matters and is a frequent visitor to Atlanta and AGG.

From 2008 to the present, AGG attorneys worked with Vischer attorneys on pharmaceutical compliance work in Switzerland, corporate transactions, on the reorganization and recapitalization of a Switzerland-based holding company with management offices in Atlanta, and publishing joint articles related to the international pharmaceutical industry. Chiomenti Studio Legale is a leading Italy-based law firm with approximately 330 attorneys practicing in Rome, Milan, Brussels, London, New York, Hong Kong, Beijing and Shanghai.

INTERNATIONAL LEADERSHIP

AGG attorneys represent clients globally in a wide variety of disciplines. AGG attorneys work hard to stay abreast of international business developments, reach out to legal and business players on the international stage while maintaining the credibility of AGG and its clients at the forefront of international business. You can depend on AGG to facilitate your international needs.

Anuj Desai, Associate, Intellectual Property and Litigation—Member, Board of Directors, South Asian Bar Association of Georgia; Member, Executive Committee, Atlanta Chapter of The Indus Entrepreneurs; fluent in Hindi and Gujarati.

Mark A. Gould, Jr., Partner, Commercial Real Estate and Renewable Energy, Economic Development and International Business—American Bar Association (ABA) Section of International Law (Member, Energy and Natural Resources Committee; Editor, *ENR Global Report*, the newsletter of the Energy and Natural Resources Committee); International Association of Attorneys and Executives in Corporate Real Estate (Member, Board of Directors).

Glenn P. Hendrix, Firm Managing Partner and Partner, Health Care and Life Sciences and International Business—Chair, ABA Section of International Law, 2009 – August 2010; Member, Board of Directors of the ABA's Rule of Law Initiative; Member, U.S. Secretary of State's Advisory Committee on Private International Laws; international arbitrator; frequent speaker on international commercial dispute resolution topics; fluent in Russian.

H. Bruce Jackson, Partner, Corporate and International Business—Member, Metro Atlanta Global Commerce Council; American-Israel Chamber of Commerce (Member, Clean Technology and Water Technology Task Force); Co-team Leader, Foreign Corrupt Practices Act and Trade Sanctions Compliance team.

Yonni Kim, Corporate and International Business (admitted in New York, not admitted in Georgia)—Member, ABA Section of International Law; Member, Board of Directors of the Atlanta Council for International Relations; Vice President, Korea Southeast U.S. Chamber of Commerce; Member, Board of Directors of Korean American Association of Greater Atlanta; Vice Chair, Atlanta Sister Cities Commission of Daegu, Korea; Member, Board of Trustees, Georgia Council for International Visitors; fluent in Korean and German.

Alan G. Minsk, Partner, Life Sciences and Leader of Food and Drug practice team and International Business—Co-chair, ABA International Life Sciences and Health Law Committee; American-Israel Chamber of Commerce Southeast Region (Member, Medical Products Committee); Member, Editorial Board of *Pharmaceuticals Policy and Law Journal*.

Henry M. Perlowski, Partner, Litigation, Employment Law—Georgia Representative, Employment Law Alliance (an international affiliation of firms with particular expertise assisting management in employment matters).

Shelly Rabinovitch, Attorney (admitted in Israel; not admitted in the U.S.)—American-Israel Chamber of Commerce (Member, Professional Committee and Real Estate Subcommittee); admitted to practice law in Israel; fluent in Hebrew.

Abe J. Schear, Partner, Real Estate, International Business—International Bar Association (Member, Law Firm Committee); Member, ABA Section of International Law.

Teri A. Simmons, Partner, International Business Practice Leader and Immigration Team Leader—Chair, Atlanta Sister Cities Commission; Member, Board of Directors of the Atlanta Council for International Relations; German American Chamber of Commerce for the Southeastern United States; German American Cultural Foundation; German School; American Immigration Lawyers Association (Member, Customs Border Protection Committee); Past President, Georgia Indo American Chamber of Commerce; fluent in German.

Philip G. Skinner, Partner, Real Estate, International Business—Member, Union International de Avocats; Member, International Bar Association (Member, Real Estate Planning Committee); ABA Section of International Law (Member, Real Estate Planning Committee).

J. Grant Wilmer, Jr., Partner, Real Estate, International Business—Member, ABA Section of International Law (Member, India Committee; Member, Steering Committee of India Committee); Member, Urban Land Institute (Member, Small Scale Development Council).

Wilhelm J. Ziegler, Associate, Corporate and International Business—ABA Section of International Law (Vice Chair, Europe Committee and Vice Chair, International Private Client Committee; German Bar Association and licensed to practice law in Germany; fluent in German (native).



This newsletter is published by AGG's International Business Team. For more information, please visit www.agg.com.

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Not if, but how.®

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